



Name: - Dalia Hosni Ibrahim El-Deasty

Personal data

Academic Qualification

Bachelor of commerce in 2003

Nationality: - Egyptian

Languages: - Arabic and English

Communication

Email: - Dalia.hosni@yahoo.com

Curriculum Vitae

Education

1. PhD (Doctor of philosophy) Environmental Science, Commercial and Administrative, Studies
 - o Major: Sustainable Development of Environment and management of its project.
2. Master of Business Administration, Helwan University, year 2018.
3. Master in international transport and logistics in the Arab Academy for Science, Technology and Maritime.
4. Master in international transport and logistics in the Arab Academy for Science, Technology and Maritime Transport year 2016 (Excellent degree with honor).
5. postgraduate Diploma in international transport and logistics in the Arab Academy for Science, Technology and Maritime Transport Year: 2013 (Excellent degree with honor).
6. B.S.C commerce Mansoura University Accounting Department May 2003.

Work Experience

1. Executive Director Port Training Institute Port Saied Branch, Arab Academy for Science, Technology and Maritime Transport.
2. Member of the Board of Directors of the Canal Shipping Agencies Company.
3. ILO Instructor – For the Port worker Development Program (PDP2) from 29. July -until now.
4. Lecturer at the Arab Academy for Science, Technology and Maritime Transport from September 2009 until now
 - International Transport and Logistics Institute " Master & Doctoral
 - Maritime Postgraduate Studies Institute Master & Doctoral
 - College of Maritime Transport Information Technology Department November 2009 to 2013
 - College of International Transport and Logistics (CITL) from 2013 until now

Lecturer to the following materials (Arabic & English)

❖ Logistics Management	❖ Information technology "IT"
❖ Logistics Management 2	❖ Information system "IS"
❖ Ports and Terminals operation management	
❖ Logistics information system application "LIS"	
❖ Supply chain Management	❖ E-Logistics
❖ Market	❖ Data Analysis
❖ Management	❖ Study Skills
❖ Total quality	❖ Multimodal transport
❖ Strategic management	❖ Research Methodology
❖ Quality Management	❖ International Business Management

❖ Communication Skills

❖ E- Supply chain

5. In College of International Transport and Logistics (CITL)
 - Prepare students for success in the exam through the seventh week through training on the different types of questions and answer style.
 - Create week 12 exam (Practical test) and evaluate all student do this test to give each one your grade in this part.
 - Prepare students for success in the exam through the Final exam of training on the different types of questions and answer style.
6. Lecturer at the Arab Academy for Science and Technology and Maritime Transport "Port Said and Alexandria" College of Maritime Transport Information Technology Department from November 2009 to 2013.
 - Course coordinator From November 2009 to January 2013
 - Teaching Information technology lecture and section first semester From November 2009 to January 2010 Teaching Information technology lecture and section first and second semester From February 2010 to July 2010 2013.
 - Teaching Information technology lecture and section first and second semester From September 2010 to January 2011.
 - Teaching Information technology lecture and section first, second and third semester From March 2011 to January 2012 .
 - Teaching Information technology lecture and section first semester From February 2012 until now.
7. Trainer in Port Training Institute at the Arab Academy for Science and Technology and Maritime Transport From 2011 until now.
8. Acting Manager "Career development center" Port Said University (CDC) From: November 2013 to April 2015.
 - Mange Career development center work (CDC) .
 - Prepare for upcoming training course.
 - Communicate with the university administration to train university students and graduates of the programs offered from world learning.
 - Manage my administration work and sign all Petty cash document, and review all documentation in CDC.

- preparing for orientation session for student and graduates from port said university about Career development center, What the center offers training courses.

9. Master trainer "Career development center" Port Said University (CDC) "project with USAID" From April to December 2014.

- Developing trainee and trainer manuals for all the training programs offered at the CDC.
- Training, supervising, and monitoring the performance of new trainers at the CDC.
- Design and complete training reports for the different program offerings;
- Providing comprehensive services and information resources that enable students to take active responsibility for their career decision and job search
- Equipping students for developing career plans by working with them to help them identify their work-related strengths, interests, and values and to develop a sound understanding the world of work;
- Preparing students for entering the employment market by enhancing their job search skills and their capacity to communicate their strengths to employers;
- Fostering relationships with the employer community to provide students with opportunities to develop professional skills, and find employment.

10. Trainer "Career development center" Port Said University Linking Education & Employment Program (LEEP) World Learning From: July 2013

- Create material for job searching program " C.V Writing – Cover letter – Interviewing skills"
- Prepare all Presentations –Activity –Worksheets – Handouts
- Create trainer manual for job searching program
- Train more than 100 student to this course
- Provide counseling session to student and graduates from port said university according with ta3mal.com
- Create Data base to Career development center to register student data in a good way

11. Professional counselor in career development center – Port Said University

- Assistant students and graduates of the University of Port Said in the registry on the ww.ta3mal.com.
 - Provide consulting appropriate professional for each student and help in determining the right job and how to achieve his dream of accessible
12. Trainer ICDL from 1/6/2004 to 1/10/2009 in
- British Electronic Company (BEC)
 - The directorate of the organization and the administration
 - Axon Company

Professional Qualification

Attended the first Arab summit of the industrial, logistics, and free areas management to develop economy and trade. (11-13 April, 2016)

1. CIW (Certified International Web)

Designer Web CIW Master

- CIW (532) Web Developer
 - Java programming fundamentals
 - Object-Oriented Analysis & Design using UML
 - Database Design Methodology
 - Building DB Client Applications using JDBC2.2
 - Java servlets ▪ Java server page (JSP) CIW Web developer (1D0-532)
- Exam pass score 55% my score 95%

2. CIW (510) CIW Associate

- Internet Business foundations
- Site Development foundations
- Network Technology foundations

CIW Foundations (1D0-510) Exam pass score 63% my score 97%

1. CIW (510) CIW Associate

- Internet Business foundations
- Site Development foundations
- Network Technology foundations

CIW Foundations (1D0-510) Exam pass score 63% my score 97%

2. CIW (525) E-commerce Designer

- E-Commerce Strategies & practices

CIW E- Commerce Designer (1D0-525) Exam pass score 68% my score 100%

3. CIW (520) Web Designer Professional

- XML Document Design
- JavaScript Fundamentals
- Design Methodology & technology

CIW Site Designer (1D0- 520) Exam pass score 70% my score 99%

4. CIW (430) Application Developer

- Perl fundamentals
- Fundamentals of CGI programming using Perl
- Dynamic Server pages

CIW Application Developer (1D0 – 430) Exam pass score 75% my score 95%

5. T.O.T (trainer for trainee) in Microsoft

6. ICDL (International computer driving license)

7. Business Skills

- Certified THOMSON:

- Interpersonal Advanced Communication

- Presentation Effective

- Business writing
- Team participation
- Business problem solving
- Strategic decision making
- Excellence in service
- Sales skills
- Marketing skills

Research Published in the scientific Journal of Sadat City University

1. Integration of sustainable balanced scorecard and strategic management and their role in improving competitive performance of the Egyptian port (an applied study on the port of west port said).
2. The sustainable balanced scorecard and strategic management to improve the competitiveness of port said Tadawul company.